

sign solutions

a division of spike's trophies limited

514 North Second Street

Philadelphia, Pa 19123

(215) 574-8100

Fax (215) 574-8113

Who is Sign Solutions?

Sign Solutions is a division of a nationally famous company known as 'Spike's Trophies'. Spike's has been producing trophies, plaques, awards signs and promotional Items for 72 years.

Sign Solutions was started in 1990 with the intention of manufacturing interior and exterior signage to General Contractors and specifically gearing their efforts towards signage needed to comply with the ADA (American with Disabilities Act).

Spike's discovered that with little effort and cost they could change a small part, when needed, to their existing machines and produce signage. This enabled Sign Solutions to have a great advantage over other sign manufacturers. Since Sign Solutions is a division of an existing company and since that company had all the machinery to produce specialty signage, they were able to manufacture signage, at a low overhead, and sell it to General Contractors at below wholesale pricing.

Sign Solutions has started to become spec'ed with architects. They have a team that helps architects/owners with specifications and plans. This service has been in its early stages, as of 3 years, but already they have momentum. They have helped a dozen architects/owners with jobs. It is a sweet deal for an architect/owner; Sign Solutions compiles specs and quantities of the signage needed by the law and then optional signage. This service is free of charge. This effort does not always ensure that they get the job, although it does encourage it and forms a strong relationship for future projects.

Sign Solutions Submittals

Most contractors are a little blown away by Sign Solutions submittals. Many comment on the organization, the amount of data and the knowledge of the job, the needed data. Sign Solutions understands that signage is never a large part of most projects and because of this generally 2-4 submittals are needed to achieve the 'final intent'. Sign Solutions realizes that most specifications are vague and that it is on the sign manufacturer to make sure, by asking questions, that all the necessary information is agreed upon by the end user/owner, architect, contractor and sign manufacturer. Generally signage is one of the smallest parts of a project but always is one of the most important as the project nears completion.

Sign Solutions Manufacturing

ADA Compliant signs

Frame systems
Standard systems
Window systems
Evacuation Maps
Elevator
Stairwell
Exits

Non ADA Signage

Directories
Directionals
Hanging Systems
Cubicle J-hook systems
Fire Extinguisher signage
Industrial Signage
Instructional Signage

sign solutions

a division of spike's trophies limited

514 North Second Street

Philadelphia, Pa 19123

(215) 574-8100

Fax (215) 574-8113

Exterior Signage – Panel

Handicap Entrance

Handicap Directionals

Handicap Loading

Handicap Parking

Stop

Yield

One Way

Do Not Enter

No Parking

Loading Zone

No Parking

Exterior Signage – Post and

Panel (site entrance)

Illuminated

Non-Illuminated

Cast Letters

Bronze

Aluminum

Stainless Steel

Anodic

Brass

Baked Enamels

Cut Letters

Aluminum

Bronze

Brass

Copper

Stainless Steel

Acrylic

Foam

Metallex

Vinyl

Wood

Banners

Project Signage

Aluminum

Silk Screen

Wood

Paint

Vinyl

Installation

Sign Solutions has 4 different crews of installers depending on the job

1. Union
2. Non union
3. ADA Signage
4. Simple

Warranties and Care sheets are provided generally with 1st submittal.

Sign Solutions values their relationships with Contractors, Architects and Owners. More than 90% of this division's sales are with these groups; therefore everything is done to ensure this continued marriage.

If Sign Solutions can be of any assistance to you please do not hesitate to call,

Russ Palmer (*division president*)

1800-333-AWARD ext. 134

(2927)

215-574-8100

Ann Schnatz (*administration*)

ext. 169

215-574-8113 fax